

Health Management Associates, Inc. DUNS: 17-492-4845

Quick View Report

Company Information

120 N Washington Sq Ste 705
Lansing, MI 48933

This is a **headquarter** location.

Website www.healthmanagement.com

Telephone (517) 482-9236

Stock Symbol: NA

Year Started 1985

Employees 274

Financial Statement

Date: 12/31/2019

Sales \$94,695,970

Net Worth \$20,479,491.00

History: NA

Financial Condition: profitable

Financing: SECURED

SIC: 8742

Line of Business: Management consulting services

Corporate Family:

This business is a headquarter of the corporate family.

Scores

PAYDEX®

75 ▼

8 days beyond terms



Based on up to 24 months of trade.

D&B PAYDEX® Key

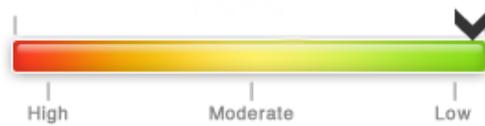
- High risk of late payment (average 30 to 120 days beyond terms)
- Medium risk of late payment (average 30 days or less beyond terms)
- Low risk of late payment (average prompt to 30+ days sooner)

Credit Limit Recommendation

Risk Category
Low

Conservative Credit Limit
\$100k

Aggressive Credit Limit
\$250k



D&B Rating ®

Rating
1R4

Number of employees: **1R** indicates 10 or more employees
Composite Credit Appraisal: **4** is limited

The credit rating was assigned based on D&B's assessment of the company's financial ratios and its cash flow. For more information, see the D&B Rating Key.

Below is an overview of the company's rating history since 06/12/2012

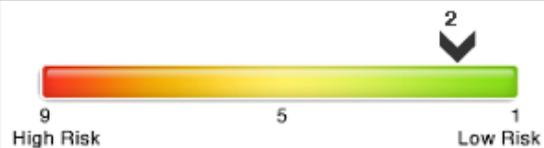
D&B Rating	Date Applied
1R4	2021-12-13
1R3	2021-10-25
4A2	2019-09-04
1R2	2019-08-12
1R3	2015-03-30
1R4	2014-05-26
1R3	2014-03-31
1R4	2014-02-10
1R3	2012-09-21
1R2	2012-06-12

The Summary Analysis section reflects information in D&B's file as of January 24, 2022

D&B Viability Rating

2

Viability Score



Compared to ALL US Businesses within the D&B Database:

- Level of Risk: **Low Risk**
- Businesses ranked 2 have a probability of becoming no longer viable: **2%**
- Percentage of businesses ranked 2: **4%**
- Across all US businesses, the average probability of becoming no longer viable: **14%**

1

Portfolio Comparison



Compared to ALL US Businesses within the D&B Database:

- Model Segment: **Established Trade Payments**
- Level of Risk: **Low Risk**
- Businesses ranked 1 within this model segment have a probability of becoming no longer viable: **2%**
- Percentage of businesses ranked 1 within this model segment: **11%**
- Within this model segment, the average probability of becoming no longer viable: **5%**

B

Data Depth Indicator



Data Depth Indicator:

Rich Firmographics
 Extensive Commercial Trading Activity
 Basic Financial Attributes

G

Company Profile

Financial Data	Trade Payments	Company Size	Years in Business
Not Available	Available (3+Trade)	Large	Established

Compared to ALL US Businesses within the D&B Database:

- Financial Data: **Not Available**
- Trade Payments: **Available: 3+Trade**
- Company Size: **Large: Employees:50+ or Sales: \$500K+**
- Years in Business: **Established: 5+**

History & Operations

SIC & NAICS

SIC:
 Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific to a company's operations than if we use the standard 4-digit code. The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

8742 0404 Hospital and health services consultant

NAICS:
 541611 Administrative Management and General Management Consulting Services

Payments

PAYDEX®®

The D&B PAYDEX® is a unique, dollar weighted indicator of payment performance based on up to 69 payment experiences as reported to D&B by trade references.

3 Month PAYDEX®

78 ▲

When weighted by dollar amount, payments to suppliers average 3 days beyond terms.

Based on payments collected over the last 3 months

24 Month PAYDEX®

75 ▼

When weighted by dollar amount, payments to suppliers average 8 days beyond terms.

Based on payments collected over the last 24 months

When dollar amounts are not considered, then approximately 83 of the company's payments are within terms.

- High risk of late payment (average 30 to 120 days beyond terms)
- Medium risk of late payment (average 30 days or less beyond terms)
- Low risk of late payment (average prompt to 30+ days sooner)

Payments Summary

Total (Last 24 Months): 69

	Total Received	Total Dollar Amount	Largest High Credit Payment summary	Within Terms	Days Slow			
					31	30-80	81-90	90

Top Industries

Telephone communictns	5	\$7,250.00	\$5,000.00	100%	0	0	0	0
Misc business credit	5	\$4,500.00	\$2,500.00	100%	0	0	0	0
Nonclassified	3	\$6,500.00	\$5,000.00	62%	38	0	0	0
Public finance	2	\$32,500.00	\$30,000.00	100%	0	0	0	0
Radiotelephone commun	2	\$7,750.00	\$7,500.00	100%	0	0	0	0
Mfg computer storage	1	\$10,000.00	\$10,000.00	0%	100	0	0	0
Whol industrial equip	1	\$10,000.00	\$10,000.00	100%	0	0	0	0
Whol computers/softwr	1	\$10,000.00	\$10,000.00	100%	0	0	0	0
Whol medical equip	1	\$1,000.00	\$1,000.00	50%	50	0	0	0
Admin public health	1	\$750.00	\$750.00	100%	0	0	0	0
Trucking non-local	1	\$750.00	\$750.00	100%	0	0	0	0
Whol heating/ac equip	1	\$500.00	\$500.00	50%	0	50	0	0
Short-trm busn credit	1	\$500.00	\$500.00	100%	0	0	0	0
Employment agency	1	\$500.00	\$500.00	0%	100	0	0	0
Admin economic prgm	1	\$100.00	\$100.00	100%	0	0	0	0

Other Categories

Cash experiences	38	\$3,700	\$1,000	--	--	--	--	--
Unknown	3	\$800	\$500	--	--	--	--	--
Unfavorable comments	0	\$0	\$0	--	--	--	--	--
Placed for collections with D&B:	0	\$0	\$0	--	--	--	--	--
Other	1	N/A	\$0	--	--	--	--	--
Total in D&B's file	69	\$97,100	\$30,000	--	--	--	--	--

The highest Now Owes on file is \$5,000

The highest Past Due on file is \$500

There are 69 payment experience(s) in D&Bs file for the most recent 24 months, with 32 experience(s) reported during the last three month period.

Payments Details

Total (Last 24 Months): 69

Date	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last sale w/f (Mo.)
12/2021	Ppt	\$10,000	\$100	\$0	N30	1 mo
12/2021	Ppt	\$10,000	\$5,000	\$0	--	1 mo
12/2021	Ppt	\$7,500	\$5,000	\$0	--	1 mo
12/2021	Ppt	\$5,000	\$5,000	\$0	--	1 mo
12/2021	Ppt	\$2,500	--	--	--	1 mo
12/2021	Ppt	\$2,500	\$2,500	\$0	Lease Agreeemnt	--
12/2021	Ppt	\$1,000	\$0	\$0	--	6-12 mos

Date	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last sale w/f (Mo.)
12/2021	Ppt	\$1,000	\$1,000	\$0	Lease Agreeemnt	1 mo
12/2021	Ppt	\$750	\$750	\$0	--	1 mo
12/2021	Ppt	\$750	\$0	\$0	--	1 mo
12/2021	Ppt	\$750	\$750	\$0	--	1 mo
12/2021	Ppt	\$500	\$500	\$0	--	1 mo
12/2021	Ppt	\$500	\$500	\$0	Lease Agreeemnt	1 mo
12/2021	Ppt	\$250	\$100	\$0	--	1 mo
12/2021	Ppt	\$250	\$250	\$0	Lease Agreeemnt	1 mo
12/2021	Ppt	\$250	\$250	\$0	Lease Agreeemnt	1 mo
12/2021	Ppt	\$100	\$0	\$0	--	6-12 mos
12/2021	Ppt-Slow 30	\$5,000	\$0	\$0	--	4-5 mos
12/2021	Ppt-Slow 60	\$500	\$0	\$0	--	6-12 mos
12/2021	(020)	\$250	\$0	\$0	Cash account	2-3 mos
12/2021	(021)	\$100	--	--	Cash account	4-5 mos
12/2021	(022)	\$100	\$0	\$0	Cash account	6-12 mos
12/2021	(023)	\$50	--	--	Cash account	6-12 mos
11/2021	Ppt	\$250	\$100	\$0	--	1 mo
11/2021	Ppt-Slow 30	\$1,000	\$0	\$0	--	1 mo
11/2021	(026)	\$100	--	--	Cash account	1 mo
11/2021	(027)	\$100	--	--	Cash account	1 mo
11/2021	(028)	\$50	--	--	Cash account	1 mo
10/2021	Slow 30	\$500	\$500	\$500	--	--
10/2021	(030)	--	--	--	Cash account	6-12 mos
10/2021	(031)	\$250	--	--	Cash account	1 mo
10/2021	(032)	\$50	--	--	Cash account	1 mo
10/2021	(033)	\$50	--	--	Cash account	1 mo
10/2021	(034)	\$50	--	--	--	1 mo
10/2021	(035)	\$50	--	--	Cash account	1 mo
09/2021	(036)	\$1,000	--	--	Cash account	1 mo
09/2021	(037)	\$250	\$0	\$0	--	6-12 mos
09/2021	(038)	\$100	--	--	Cash account	1 mo
09/2021	(039)	\$100	--	--	Cash account	1 mo
08/2021	Slow 30	\$10,000	\$50	\$50	--	--
08/2021	(041)	--	\$0	\$0	Cash account	6-12 mos
06/2021	Ppt	\$30,000	--	--	--	1 mo
06/2021	(043)	\$50	--	--	Cash account	4-5 mos
05/2021	Ppt	\$750	--	--	--	1 mo
05/2021	(045)	\$250	--	--	Cash account	1 mo
04/2021	(046)	--	--	--	Cash account	1 mo

Date	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last sale w/f (Mo.)
04/2021	(047)	--	--	--	Cash account	1 mo
04/2021	(048)	\$100	--	--	Cash account	1 mo
04/2021	(049)	\$100	--	--	Cash account	1 mo
04/2021	(050)	\$50	--	--	Cash account	1 mo
04/2021	(051)	\$50	--	--	Cash account	1 mo
04/2021	(052)	\$50	--	--	Cash account	6-12 mos
04/2021	(053)	\$50	--	--	Cash account	1 mo
03/2021	(054)	\$100	--	--	Cash account	1 mo
03/2021	(055)	\$50	--	--	Cash account	1 mo
03/2021	(056)	\$50	--	--	Cash account	1 mo
02/2021	(057)	\$500	\$0	\$0	--	6-12 mos
11/2020	(058)	\$50	--	--	Cash account	6-12 mos
09/2020	(059)	\$100	--	--	Cash account	2-3 mos
08/2020	(060)	\$50	--	--	Cash account	1 mo
07/2020	(061)	\$500	\$500	\$500	--	--
07/2020	(062)	\$50	--	--	Cash account	2-3 mos
06/2020	Ppt	\$500	\$0	\$0	--	6-12 mos
06/2020	(064)	\$50	--	--	Cash account	2-3 mos
04/2020	(065)	--	--	--	Cash account	4-5 mos
04/2020	(066)	--	--	--	Cash account	6-12 mos
04/2020	(067)	\$100	--	--	Cash account	1 mo
02/2020	Ppt	\$500	\$0	\$0	--	6-12 mos
01/2020	(069)	\$50	--	--	Cash account	1 mo

Payments Detail Key: ■ 30 or more days beyond terms

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

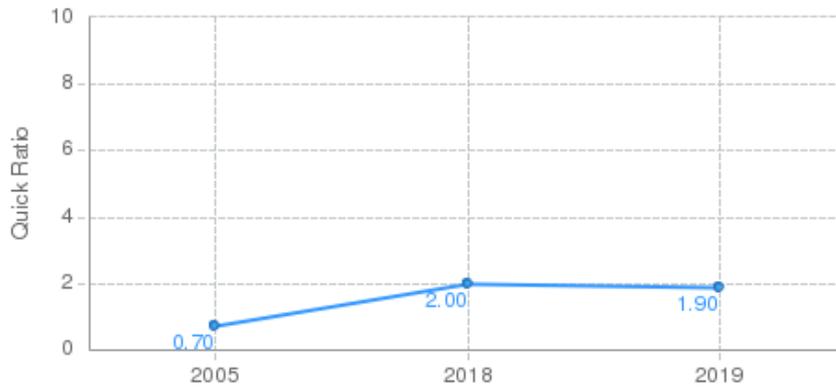
Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

Banking and Finance

Statement Update

Key Business Ratios from D&B



- This Company

Key Financial Comparisons

	2005(\$)	2018(\$)	2019(\$)
This Company's Operating Results Year Over Year			
NETSALES	NA	81,428.00	94,696.00
GROSSPROFIT	NA	NA	NA
NETPROFITAFTERTAX	NA	5,364.00	7,594.00
DIVIDENDS/WITHDRAWALS	NA	NA	NA
WORKINGCAPITAL	-80,700.00	6,172.00	16,698.00
This Company's Assets Year Over Year			
CASH	89,160.00	5,874.00	8,638.00
ACCOUNTSRECEIVABLE	681,440.00	14,047.00	19,854.00
NOTESRECEIVABLE	NA	NA	NA
INVENTORY	199,570.00	NA	NA
OTHERCURRENTASSETS	18,000.00	-3,534.00	3,297.00
TOTALCURRENTASSETS	988,170.00	16,387.00	31,789.00
FIXEDASSETS	2,032,750.00	2,921.00	3,088.00
OTHERNON-CURRENTASSETS	96.00	8,667.00	6,560.00
TOTALASSETS	3,021,016.00	27,975.00	41,437.00
This Company's Liabilities Year Over Year			
ACCOUNTSPAYABLE	181,780.00	1,544.00	1,841.00
BANKLOAN	NA	NA	NA
NOTESPAYABLE	NA	NA	NA
OTHERCURRENTLIABILITIES	887,090.00	8,670.00	13,250.00
TOTALCURRENTLIABILITIES	1,068,870.00	10,215.00	15,091.00
OTHERLONGTERMLIABILITIES	629,840.00	115.00	362.00
DEFERREDCREDIT	NA	NA	NA
NETWORTH	1,322,306.00	17,647.00	25,985.00
TOTALOFLIABILITIESANDNETWORTH	3,021,016.00	27,975.00	41,437.00

Assets(\$)		Liabilities(\$)	
Cash	8637613	Accts Pay	1841361
Accts Rec	19854319	Deferred Revenue	5397906
Intercompany Receivables	-2198599	Accruals	7852004
Unbilled Work In Progress	3275811		
Note Receivable-Related Party	700000		
Prepaid	1519907		
Current Assets	31,789,051.00	Current Liabs	15,091,271.00
Fixt & Equip	3087726	Deferred Taxes	361840
Goodwill	5504660	PREFERRED STOCK	80346
Customer Contracts-Net	688333	COMMON STOCK	103400
Other Assets	367492	ADDIT. PD.-IN CAP	7101798
		TREASURY STOCK	-3297056
		RETAINED EARNINGS	23640318
		UNEARNED ESOP SHARES	-1644655
Total Assets	41,437,262.00	Total Liabilities	41,437,262.00

From JAN 01 2019 to DEC 31 2019 annual sales \$94,695,970. Operating expenses \$84,802,444. Operating income \$9,893,526; other expenses \$66,244; net income before taxes \$9,827,282; Federal income tax \$2,233,000. Net income \$7,594,282.

Extent of audit, if any, not indicated.

Explanations

Key Business Ratios

FISCAL 2019-12-31

(Industry Median is based on this number of firms: 150)

	This Company	Industry Median	Industry Quartile
Solvency			
Quick Ratio	1.9	1.6	2
Current Ratio	2.1	2.1	2
Current Liabilities to Net Worth	58.1	39.7	1
Current Liabilities to Inventory	NA	813.9	NA
Total Current	59.5	59.5	1
Fixed Assets to Net Worth	11.9	11.9	1
Efficiency			
Collection Period	76.5	48.2	1
Inventory Turn Over	NA	26.4	NA
Sales to NWC	5.7	6.3	NA
Acct Pay to Sales	NA	NA	NA
Profitability			
Return on Sales	8.0	4.7	2
Return on Assets	18.3	7.8	2
Return on NetWorth	29.2	20.8	2

Public Filings

Summary

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	# of Records	Most Recent Filing Date
Bankruptcy Proceedings	0	-
Judgments	0	-
Liens	1	06/21/21
Suits	0	-
UCCs	16	10/08/21

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Judgments

We currently don't have enough data to display this section

Liens

A lien holder can file the same lien in more than one filing location. The appearance of multiple liens filed by the same lien holder against a debtor may be indicative of such an occurrence..

Amount: 100
Status: Open
DOCKET NO. 21JG060333
Type State: State Tax
Filed By: STATE OF OHIO
Against: HEALTH MANAGEMENT ASSOCIATES, INC., COLUMBUS, OH
Where Filed: FRANKLIN COUNTY COMMON PLEAS COURT, COLUMBUS, OH
Date Status Attained: 06/21/21
Date Filed: 06/21/21
Latest Info Received: 07/15/21

Suits

We currently don't have enough data to display this section

UCC Filings

Collateral: All Assets and proceeds
Type: Original
Sec.Party: BMO HARRIS BANK N.A., AS AGENT, CHICAGO, IL
Debtor: HMA HOLDING CORPORATION
Filing No.: 2018 0029468
Filed With: SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date Filed: 01/02/18
Latest Info Received: 02/13/18

Collateral: All Assets and proceeds
Type: Original
Sec.Party: BMO HARRIS BANK N.A., AS AGENT, CHICAGO, IL
Debtor: HEALTH MANAGEMENT ASSOCIATES HOLDINGS, INC.
Filing No.: 2018 0029450
Filed With: SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date Filed: 01/02/18
Latest Info Received: 02/13/18

Collateral: All Assets and proceeds
Type: Original
Sec.Party: BMO HARRIS BANK N.A., AS AGENT, CHICAGO, IL
Debtor: HMA ADVISORS, LLC
Filing No.: 1801025003258
Filed With: SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
Date Filed: 01/02/18
Latest Info Received: 01/23/18

Collateral: Leased Computer equipment including proceeds and products - Leased Business machinery/equipment including proceeds and products
Type: Original
Sec.Party: GREATAMERICA FINANCIAL SERVICES CORPORATION, CEDAR RAPIDS, IA
Debtor: HEALTH MANAGEMENT ASSOCIATES, INC.
Filing No.: 2016062999-4
Filed With: UNIFORM COMMERCIAL CODE SECTION, LANSING, MI
Date Filed: 05/06/16
Latest Info Received: 06/20/16

Collateral: Leased Computer equipment including proceeds and products - Leased Business machinery/equipment including proceeds and products
Type: Original
Sec.Party: GREATAMERICA FINANCIAL SERVICES CORPORATION, CEDAR RAPIDS, IA
Debtor: HEALTH MANAGEMENT ASSOCIATES, INC.
Filing No.: 2015105093-4
Filed With: UNIFORM COMMERCIAL CODE SECTION, LANSING, MI
Date Filed: 07/23/15
Latest Info Received: 08/21/15

Collateral: Leased Equipment and proceeds
Type: Original
Sec.Party: GENERAL ELECTRIC CAPITAL CORPORATION, MILWAUKEE, WI
Debtor: HEALTH MANAGEMENT ASSOCIATES, INC.
Filing No.: 2014159095-0
Filed With: UNIFORM COMMERCIAL CODE SECTION, LANSING, MI
Date Filed: 11/05/14
Latest Info Received: 12/23/14

Collateral: Leased Equipment
Type: Original

Sec.Party: INTUITIVE SURGICAL, INC., SUNNYVALE, CA
Debtor: SEVEN RIVERS COMMUNITY HOSPITAL, CRYSTAL RIVER, FL
Filing No.: 202108731534
Filed With: SECRETARY OF STATE/UCC DIVISION, TALLAHASSEE, FL
Date Filed: 10/08/21
Latest Info Received: 11/02/21

Type: Original
Sec.Party: GREATAMERICA FINANCIAL SERVICES CORPORATION, CEDAR RAPIDS, IA
Debtor: HEALTH MANAGEMENT ASSOCIATES INC.
Filing No.: 200410000600-5
Filed With: UNIFORM COMMERCIAL CODE SECTION, LANSING, MI
Date Filed: 04/10/20
Latest Info Received: 05/05/20

Type: Original
Sec.Party: BMO HARRIS BANK N.A. AS AGENT, CHICAGO, IL
Debtor: HMA PUBLIC ADVOCATES LLC
Filing No.: 180102000527-2
Filed With: UNIFORM COMMERCIAL CODE SECTION, LANSING, MI
Date Filed: 01/02/18
Latest Info Received: 02/05/18

Type: Original
Sec.Party: BMO HARRIS BANK N.A. AS AGENT, CHICAGO, IL
Debtor: HMA MEDICAID MARKET SOLUTIONS INC.
Filing No.: 180102000525-4
Filed With: UNIFORM COMMERCIAL CODE SECTION, LANSING, MI
Date Filed: 01/02/18
Latest Info Received: 02/05/18

The public record items contained herein may have been paid, terminated, vacated or released prior to today's date.

Government Activity

Summary

Borrower (Dir/Guar): NO
Administrative Debt: NO
Contractor: YES
Grantee: NO
Party excluded from federal program(s): NO
Possible Candidate:
Labor Surplus Area: N/A
Small Business: N/A
8(A) Firm: N/A

The public record items contained herein may have been paid, terminated, vacated, or released prior to today's date

The public record items contained herein may have been paid, terminated, vacated or released prior to

today's date.

Special Events

N/A

Corporate Linkage

Parent

Company Name	DUNS #	City, State
HEALTH MANAGEMENT ASSOCIATES, INC.	17-492-4845	LANSING, MICHIGAN

Headquarters (US)

Company Name	DUNS #	City, State
HEALTH MANAGEMENT ASSOCIATES, INC.	17-492-4845	LANSING, MICHIGAN

US Linkages

Company Name	DUNS #	City, State
Subsidiaries		
NPO SOLUTIONS	03-988-7489	STUDIO CITY, CALIFORNIA
Branches		
HEALTH MANAGEMENT ASSOCIATES, INC.	01-152-0322	WASHINGTON, DISTRICT OF COLUMBIA
HEALTH MANAGEMENT ASSOCIATES, INC.	11-717-8035	PHILADELPHIA, PENNSYLVANIA
HEALTH MANAGEMENT ASSOCIATES, INC.	84-475-4494	COSTA MESA, CALIFORNIA
HEALTH MANAGEMENT ASSOCIATES, INC.	04-247-8485	OLYMPIA, WASHINGTON
HEALTH MANAGEMENT ASSOCIATES, INC.	02-531-3615	CHICAGO, ILLINOIS
HEALTH MANAGEMENT ASSOCIATES, INC.	11-717-8982	DENVER, COLORADO
HEALTH MANAGEMENT ASSOCIATES, INC.	05-043-2234	NEW YORK, NEW YORK
HEALTH MANAGEMENT ASSOCIATES, INC.	08-120-0315	LOS ANGELES, CALIFORNIA
HEALTH MANAGEMENT ASSOCIATES, INC.	06-393-0752	SACRAMENTO, CALIFORNIA
HEALTH MANAGEMENT ASSOCIATES, INC.	12-471-7179	TALLAHASSEE, FLORIDA
HEALTH MANAGEMENT ASSOCIATES, INC.	03-407-4298	SAN FRANCISCO, CALIFORNIA
HEALTH MANAGEMENT ASSOCIATES, INC.	02-118-7744	COLUMBUS, OHIO
HEALTH MANAGEMENT ASSOCIATES, INC.	04-917-4903	ATLANTA, GEORGIA
HEALTH MANAGEMENT ASSOCIATES, INC.	55-671-3944	AUSTIN, TEXAS
HEALTH MANAGEMENT ASSOCIATES, INC.	17-030-2611	LANSING, MICHIGAN
HEALTH MANAGEMENT ASSOCIATES, INC.	17-030-2660	INDIANAPOLIS, INDIANA
HEALTH MANAGEMENT ASSOCIATES, INC.	08-037-0311	HARRISBURG, PENNSYLVANIA
HEALTH MANAGEMENT ASSOCIATES, INC.	11-717-7151	ALBANY, NEW YORK
HEALTH MANAGEMENT ASSOCIATES, INC.	11-717-7277	SAN ANTONIO, TEXAS
HEALTH MANAGEMENT ASSOCIATES, INC.	11-717-9154	PHOENIX, ARIZONA
HEALTH MANAGEMENT ASSOCIATES, INC.	11-717-9253	SEATTLE, WASHINGTON
HEALTH MANAGEMENT ASSOCIATES, INC.	11-717-5418	AUSTIN, TEXAS
HEALTH MANAGEMENT ASSOCIATES, INC.	11-717-5480	INDIANAPOLIS, INDIANA
HEALTH MANAGEMENT ASSOCIATES, INC.	11-717-5493	PORTLAND, OREGON